

#### Via Electronic Mail

March 9, 2022

Board of Trustees Sacramento County Employees' Retirement System 980 9<sup>th</sup> Street, Suite 1900 Sacramento, California 95814

Members of the Board:

Cheiron is pleased to present the results of our actuarial audit of the Actuarial Valuation Report dated June 30, 2021 of the Sacramento County Employees' Retirement System (SCERS) and a review of the Actuarial Experience Study covering the period from July 1, 2016 to June 30, 2019, performed by Segal Consulting (Segal). We would like to thank Segal for providing us with information and explanations that facilitated the actuarial audit process and ensured that our findings are accurate and benefit SCERS.

Our report is being provided via an interactive online presentation, which can be found here: https://presentation.cheiron.us/presentation/view/SCERSActuarialAudit?token=MVKD

In preparing our audit and review, we relied on information (some oral and some written) supplied by SCERS and Segal. This information includes, but is not limited to, actuarial assumptions and methods adopted by SCERS, the plan provisions, employee data, and financial information. All data, assumptions, methods, and provisions are the same as those outlined in Segal's June 30, 2021 Actuarial Valuation Report. We performed an informal examination of the obvious characteristics of the data for reasonableness in accordance with Actuarial Standard of Practice No. 23.

We hereby certify that, to the best of our knowledge, this report and its contents have been prepared in accordance with generally recognized and accepted actuarial principles and practices which are consistent with the Code of Professional Conduct and applicable Actuarial Standards of Practice set out by the Actuarial Standards Board. Furthermore, as credentialed actuaries, we meet the Qualification Standards of the American Academy of Actuaries to render the opinion contained in this report. This report does not address any contractual or legal issues. We are not attorneys, and our firm does not provide any legal services or advice.

This report was prepared exclusively for the Sacramento County Employees' Retirement System for the purpose described herein. This report is not intended to benefit any third party, and Cheiron assumes no duty or liability to any such party.

Sincerely, Cheiron

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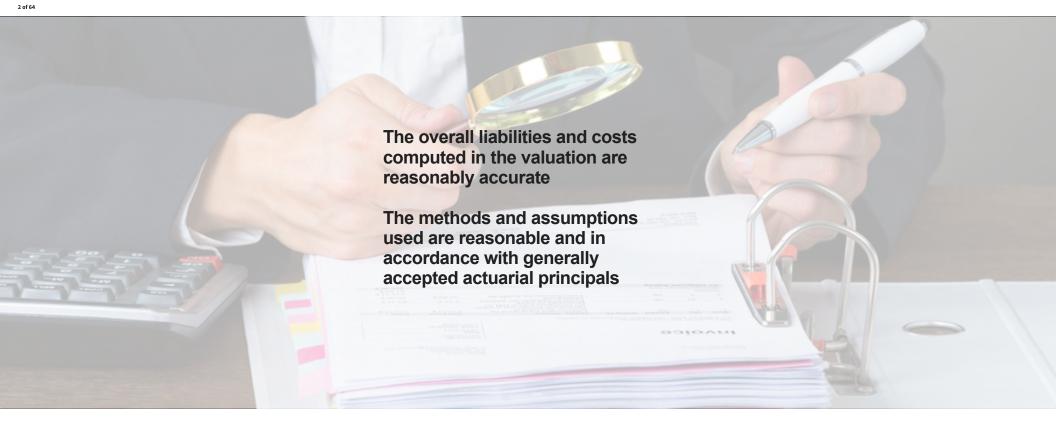
Celebrating 20 years

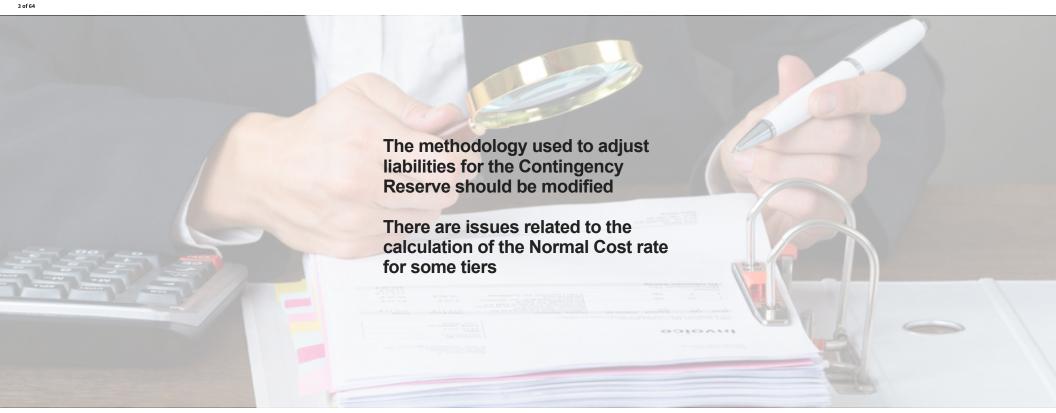


Welcome to Cheiron's presentation of the results of our actuarial audit for SCERS. Many of the exhibits in this presentation are interactive; clicking within the page can reveal additional details. Clicking on any underlined links within the presentation will open a website on a new tab in your browser. You may also jump to different pages or use the Table of Contents included in the navigation bar above.

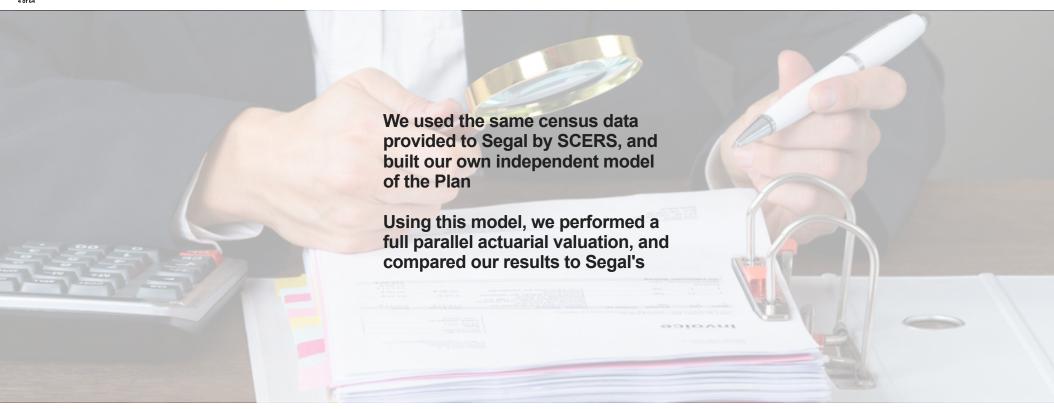


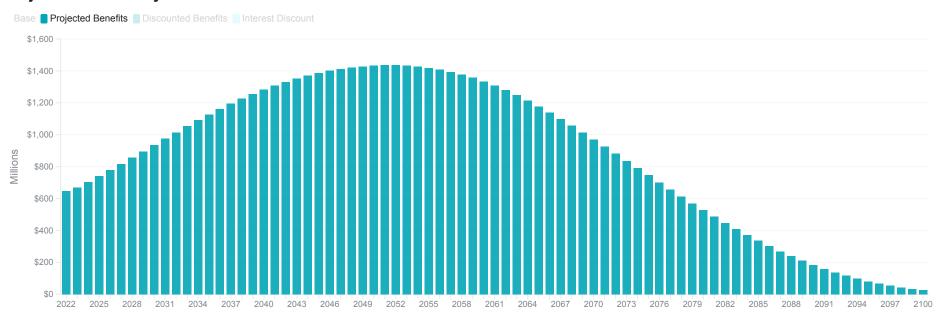






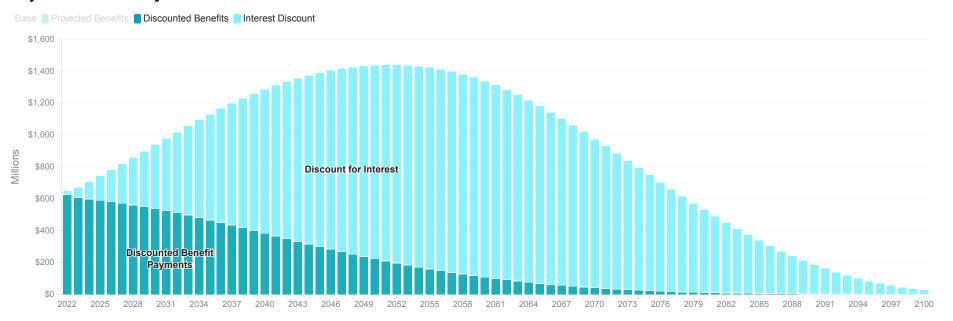






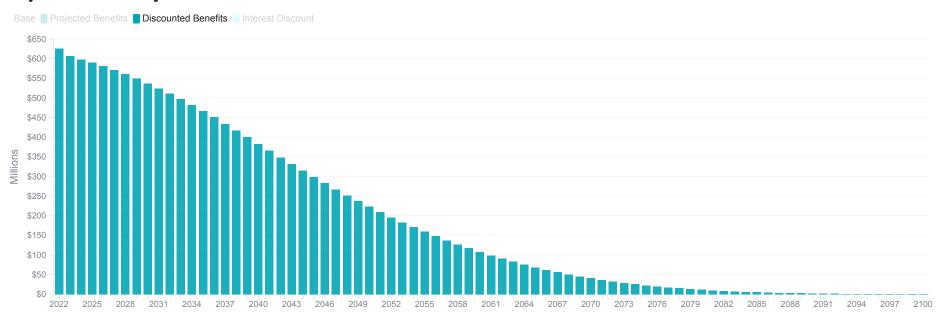






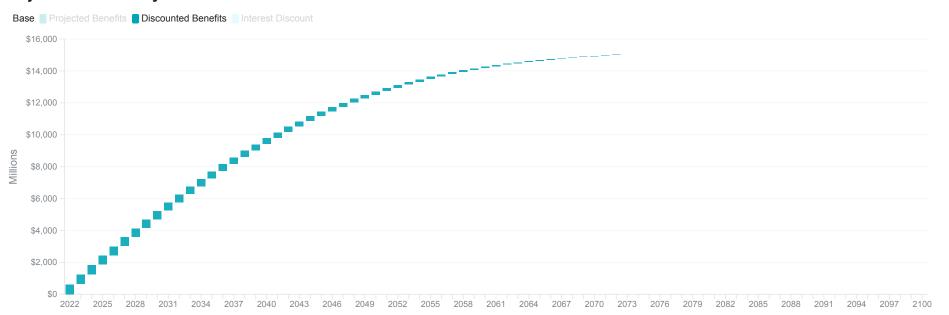












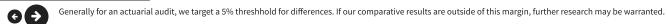












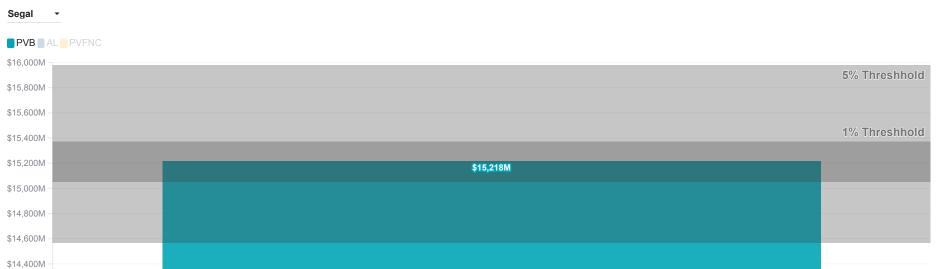








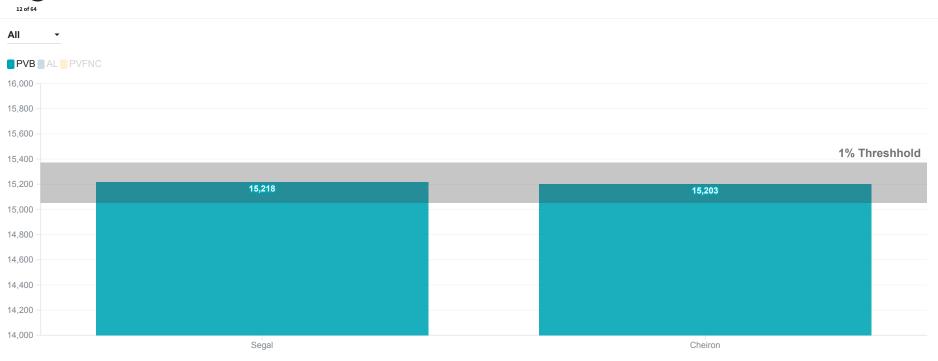
\$14,200M \$14,000M



Segal









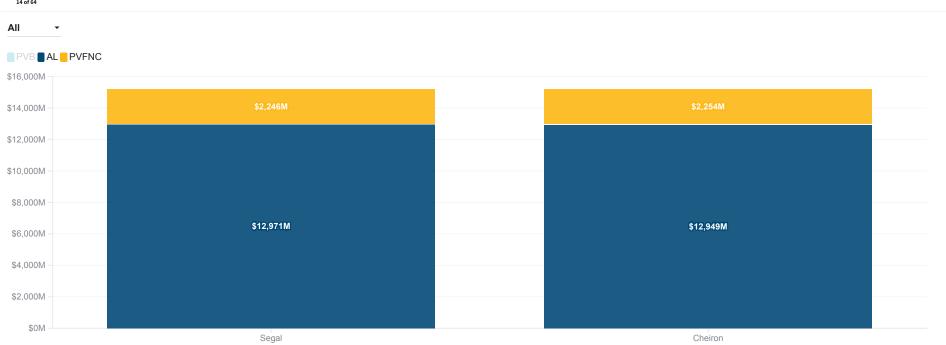








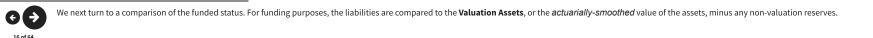
We also calculate and compare two other measures: the Actuarial Liability (AL) and the Present Value of Future Normal Costs (PVFNC). The AL represents the cost allocated to the benefits earned based on prior service. The PVFNC is the value of benefits expected to be paid, but yet to be earned by the active members.











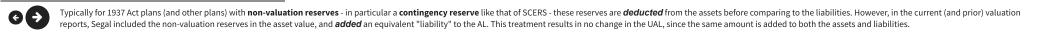


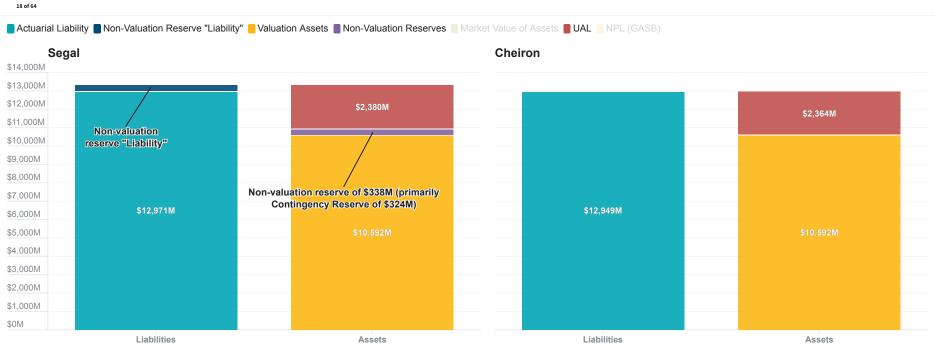




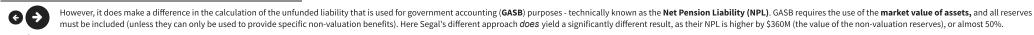




















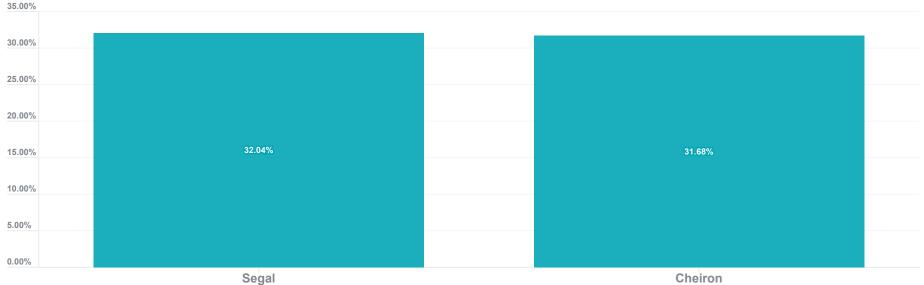




We next turn to the Actuarially Determined Contributions (the ADC). Based on the results discussed earlier, an employer contribution rate is calculated and compared. Again, the results are very close, within 0.4% of pay, which works out to a 1.1% relative





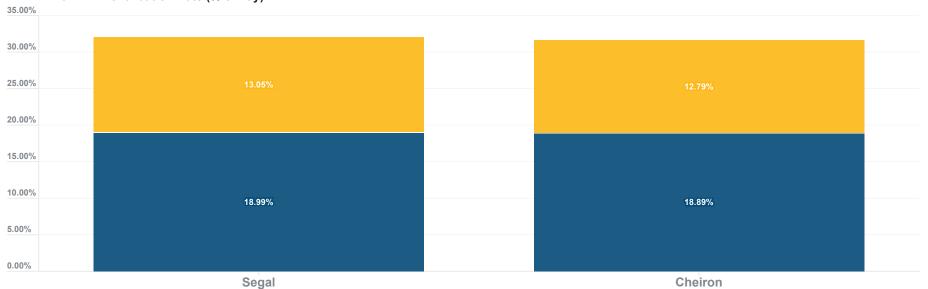




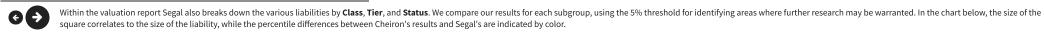






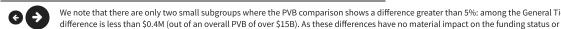




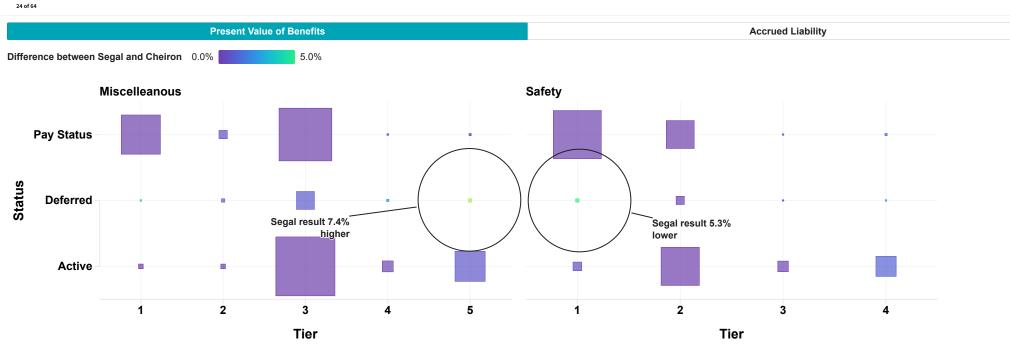








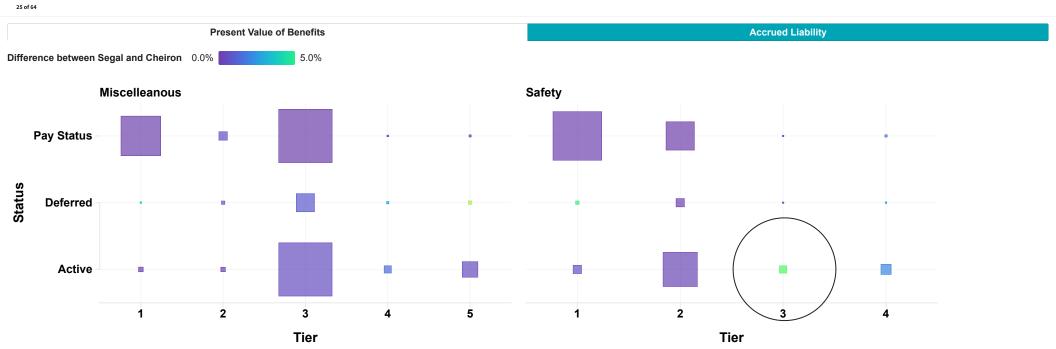
We note that there are only two small subgroups where the PVB comparison shows a difference greater than 5%: among the General Tier 5 and Safety Tier 1 Deferred Vested members. However, these are very small groups compared to the overall Plan: the net difference is less than \$0.4M (out of an overall PVB of over \$15B). As these differences have no material impact on the funding status or the contributions for any employers or members, we have no concerns with these discrepancies.







When we switch to a comparison of the AL, one additional subgroup falls outside the 5% threshold: Safety Tier 3 actives. However, as we will show on the next exhibit, our calculated contribution rate for this group is sufficiently close (within 2.3%) and again the impact on the overall funding status is minimal (a difference of less than \$3.3M).





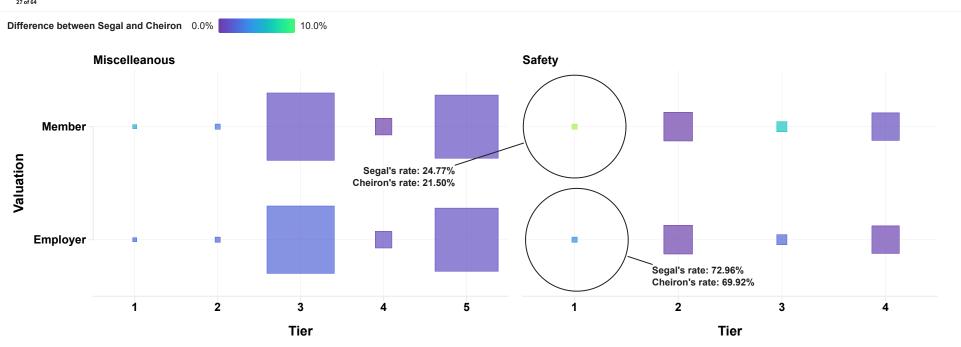




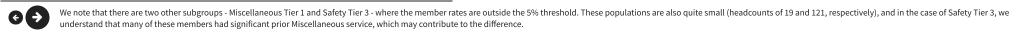




Segal's calculated member rate for Safety Tier 1 is more than 3.25% of pay greater than Cheiron's, or more than 15% higher relative to ours. Segal's employer rate for this Tier is also more than 3% of pay higher than Cheiron's. After reaching out to Segal, they confirmed that there is an issue - related to how the 30-year contribution cut-off is incorporated in their Normal Cost rates - that requires additional review. However, we note that as of the valuation date this Tier only had 32 active members.

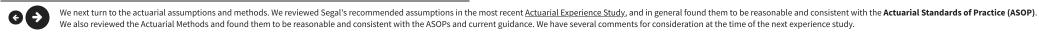


















#### **Discount Rate**

Assumed annual return on investments (net of investment and administrative expenses)

Reduced from 7.00% to 6.75%



# Inflation Rate Price inflation; building block for other assumptions

Reduced from 3.00% to 2.75%



#### Wage Growth

Base (across-the-board) pay increases

Reduced from 3.25% to 3.00%



#### **COLA Rates**

Annual growth in postretirement COLAs (affected by banking / caps)

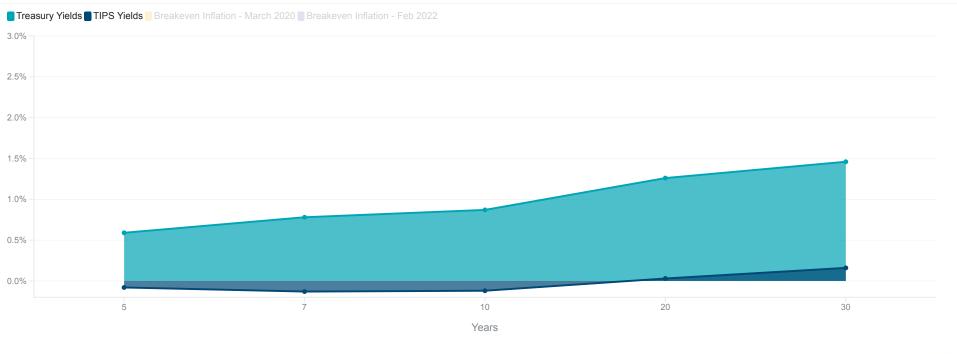
Reduced from 3.00% to 2.75% per year for Tier 1, and remain at 2.00% per year for all other Tiers with a COLA





Are the assumptions **still** reasonable? First, we review recent changes in inflation. In their experience study report one of the items Segal presented was the difference between TIPS (inflation-protected bonds) and regular Treasuries. The differences at various durations as of March 2020 are shown below.

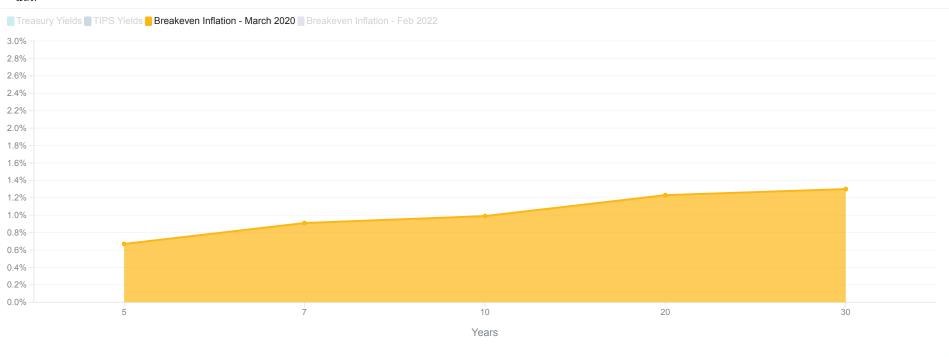








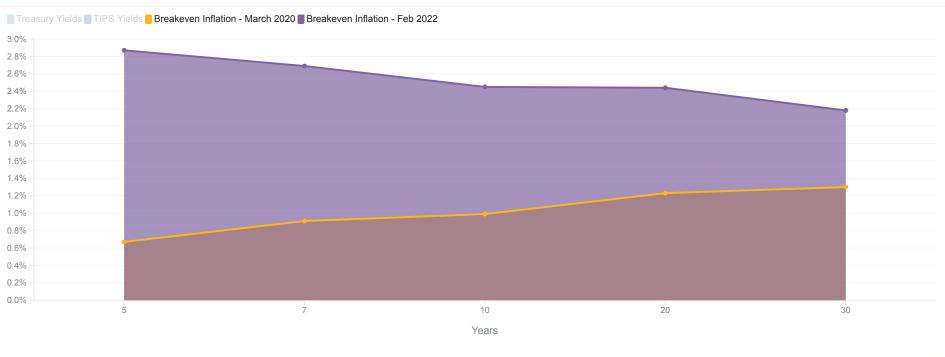








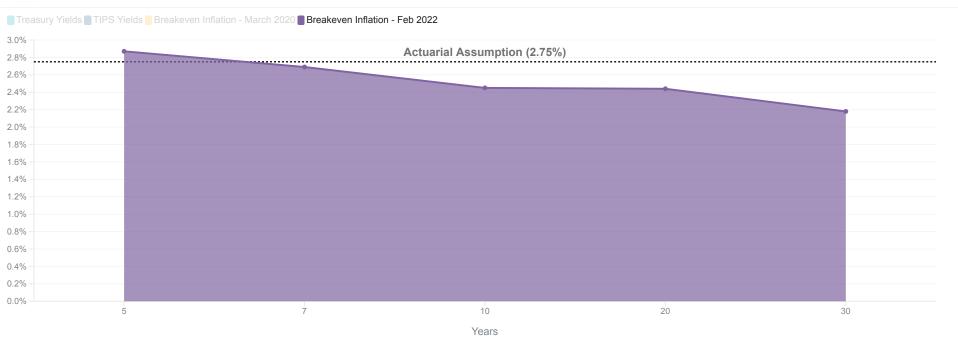




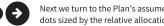












Next we turn to the Plan's assumed rate of return. This chart shows the 10-year capital market assumptions from Verus in 2020, specifically the arithmetic real returns - i.e. the annual expected returns above inflation - for each of the SCERS asset classes (with the dots sized by the relative allocation to that class).

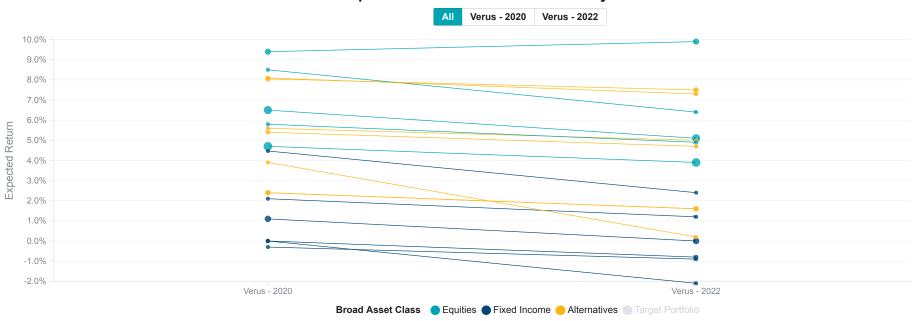
















Verus' expected real return on the target portfolio has **declined by about 0.9%** over the past two years. However, adding the approximate expected real return (4.00%) to the Plan's inflation assumption (2.75%) produces a combined nominal return assumption that is still consistent with the assumption used in the current valuation (6.75%). However, this analysis does not include any adjustments for administrative and investment expenses. We believe the Plan should continue to monitor this assumption.









The reduction in the return assumption to 6.75% in 2020 is consistent with recent changes made by many public pension systems. The color-coded map below shows the current return assumptions for the 20 SACRS systems. Clicking on each County will provide additional details, including the most recent valuation date, other economic assumptions, and whether the discount rate is net of investment and/or administrative expenses.

# **SACRS Current Economic Assumptions (Click County for Details)**





Source: Cheiron Survey





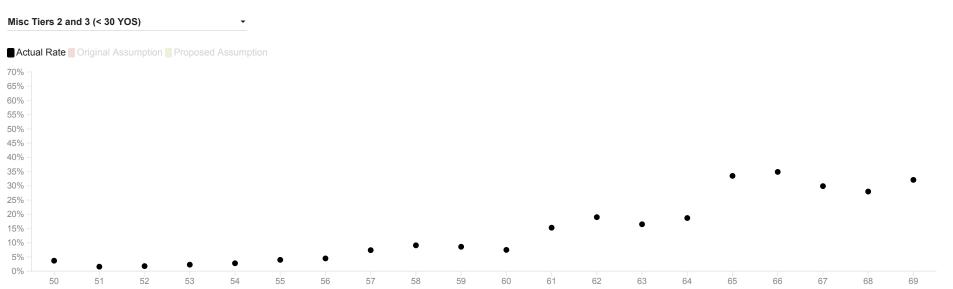






For analyzing the *rates of decrement*- i.e., the rates of retirement, termination, disability and death - Segal uses a standard approach. First, they calculate the average percentage of active members leaving service for each cause over the past three years (or over a longer period, if there isn't much experience). Here we show the data shown in their report from 2016-2019 for Misc Tier 2 and 3 service retirements with less than 30 years of service.

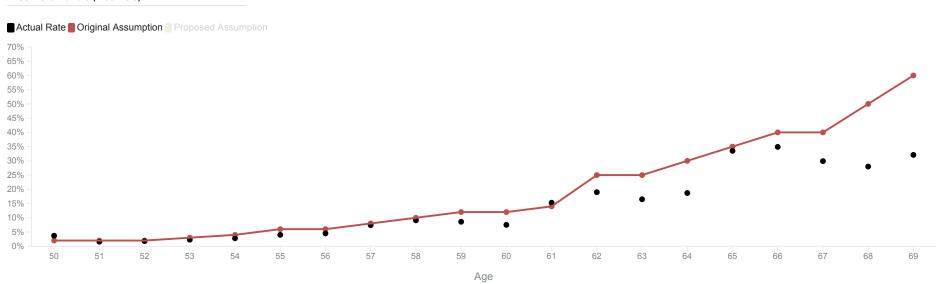
# **Retirement Rates**



Age







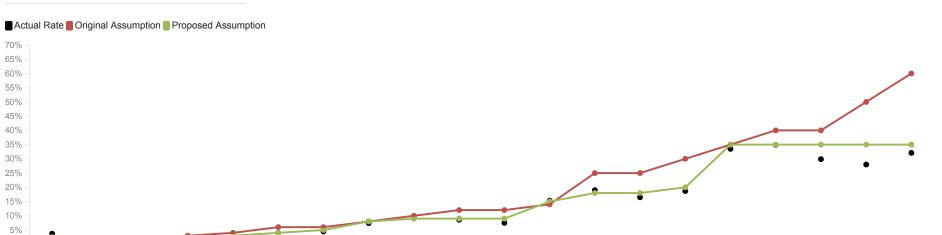




0%

# **Retirement Rates**



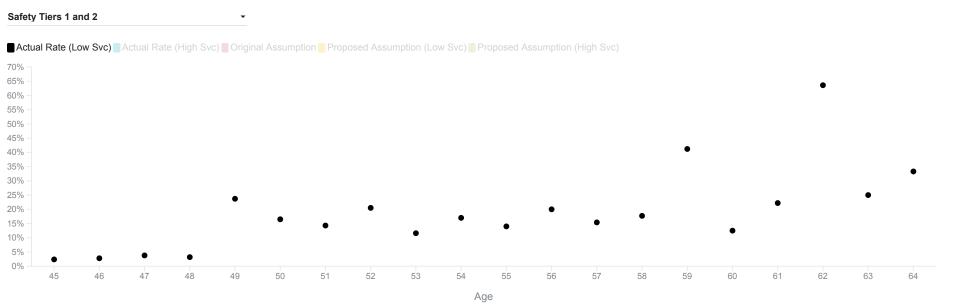


Age



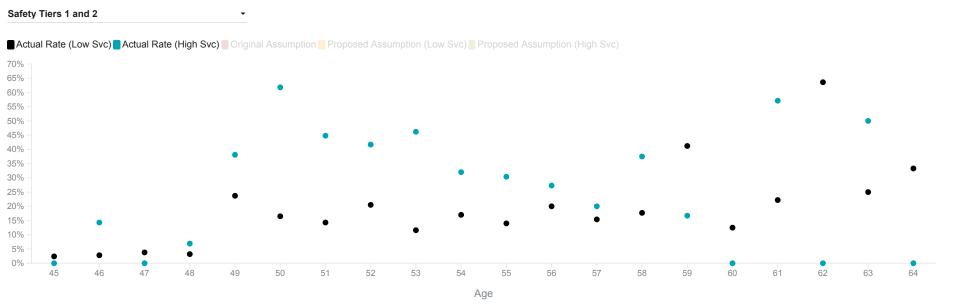


We generally agree with the recommendations in Segal's report. In particular, we agree with the recommendation to use different rates for some tiers at different service levels. Seen below are the actual rates for Safety Tiers 1 and 2 with low service levels (in this case, less than 25 years of service).



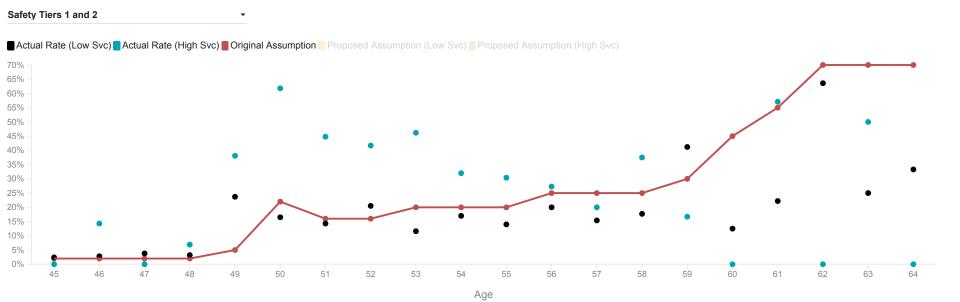




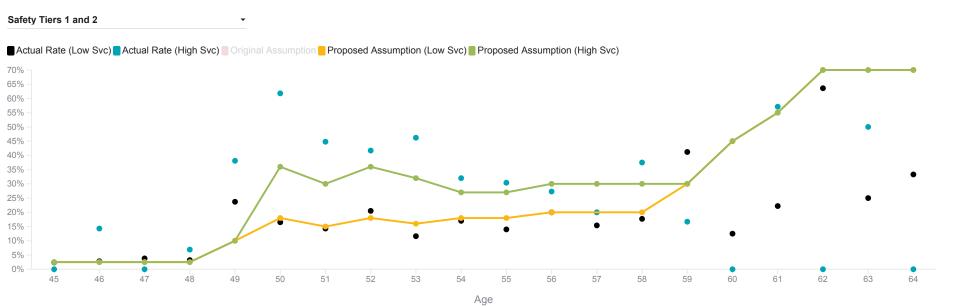




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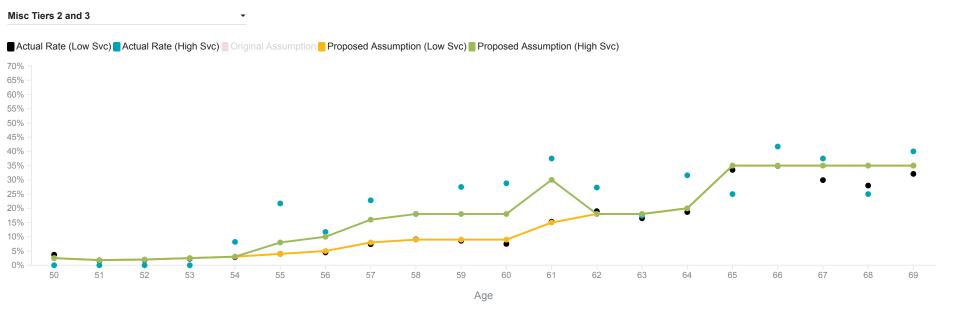








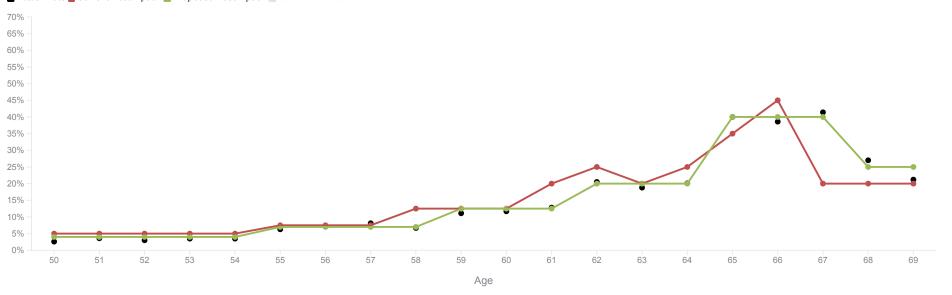
The same is true for Misc Tiers 2 and 3. We recommend that retirement rates at different service levels continue to be monitored, and if appropriate, apply different service-based rates for other tiers as well. This approach of using different rates at different service levels was one of the primary recommendations from our last audit study.



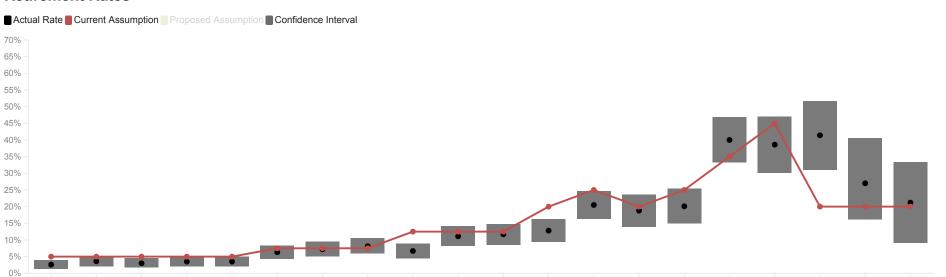




Actual Rate Current Assumption Proposed Assumption Confidence Interval







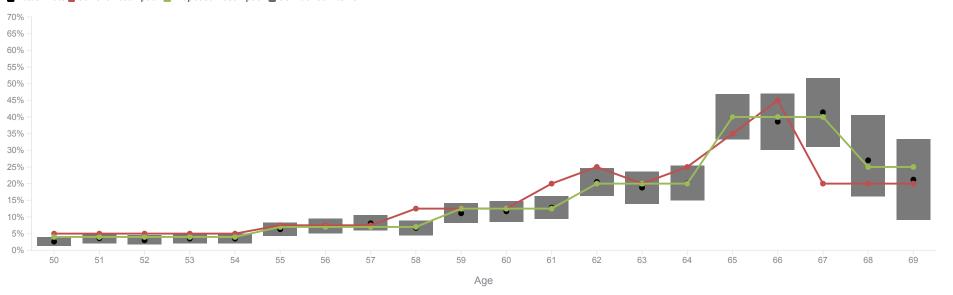
Age





We generally propose a modified assumption if the actual rate falls outside the interval, though still applying professional judgement. We are showing a sample from one of our own recent experience studies, not SCERS, because Segal does not provide the information in their experience study report necessary to derive these statistics. We recommend including this information - specifically, the number of **exposures** and **decrements** - in future experience studies.

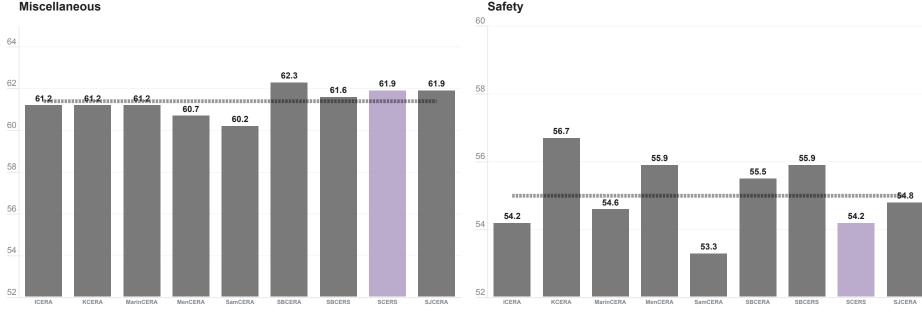






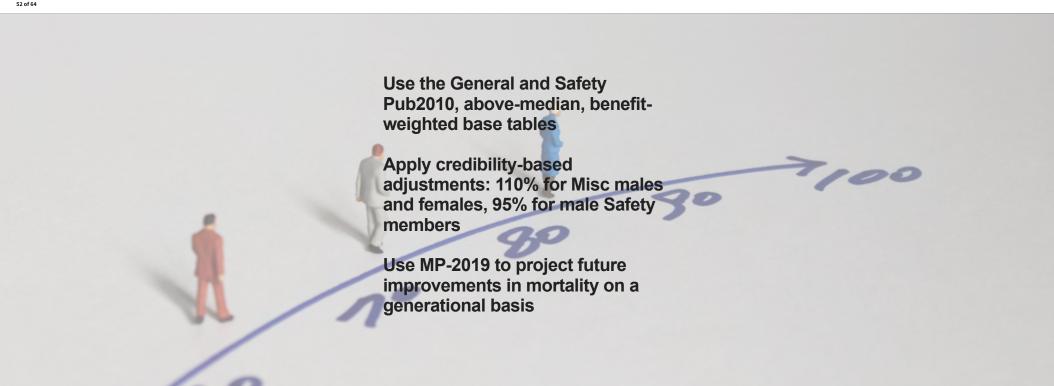
We thought it would be of interest to compare the SCERS assumptions to those of a sample of other '37 Act systems with similar benefit formulas. The average assumed retirement ages for the SCERS Miscellaneous and Safety members are relatively close to the averages across our sample of plans, as shown by the dotted lines.

# **Average Age at Retirement**



Source for assumptions: publicly available Actuarial Valuation Reports for 2021

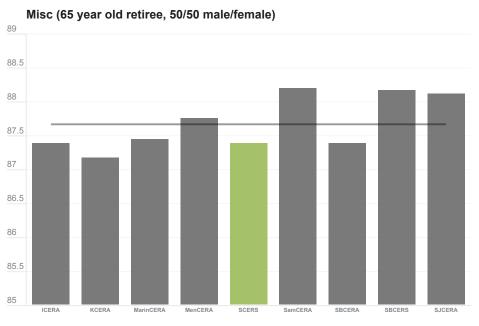




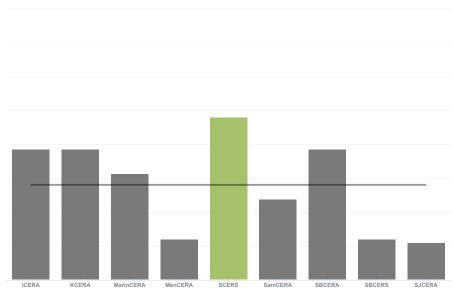


Here we show how the SCERS mortality assumptions compare to those used by the same peer group. The charts show the expected future lifetime for a Miscellaneous retiree currently age 65 (blended 50/50 between the male and female assumptions) and a male Safety retiree currently age 55. The SCERS assumptions for the Miscellaneous members is roughly in line with the average for the group, but the Safety life expectancy is about one year higher than the average.

# **Average Life Expectancy**



### Safety (55 year old male retiree)



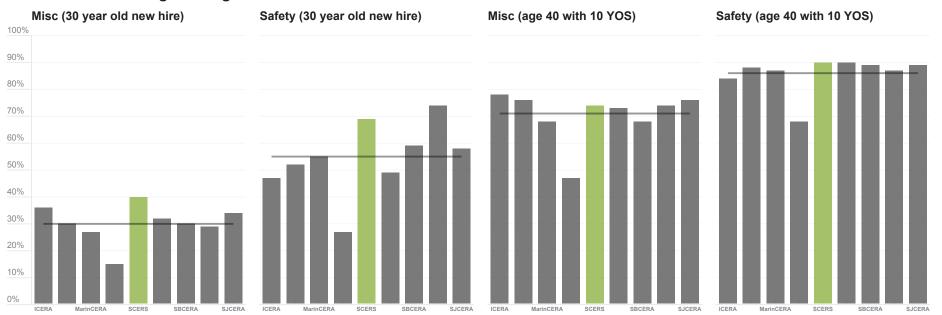
Source for assumptions: publicly available Actuarial Valuation Reports for 2021





We also reviewed Segal's analysis of the other turnover rates - for **disabilities** and pre-retirement **terminations** - and found their recommendations to be reasonable. Similar to mortality, we show a comparison of SCERS to its peers. The charts below show the likelihood of a member - either a 30 year old new hire, or a 40 year old with 10 years of service - working until age 50, based on the overall turnover assumptions currently used by each plan. The SCERS members have a higher-than-average assumed likelihood of working until age 50, thus indicating lower rates of turnover.

# Likelihood of Working Until Age 50



Source for assumptions: publicly available Actuarial Valuation Reports for 2021

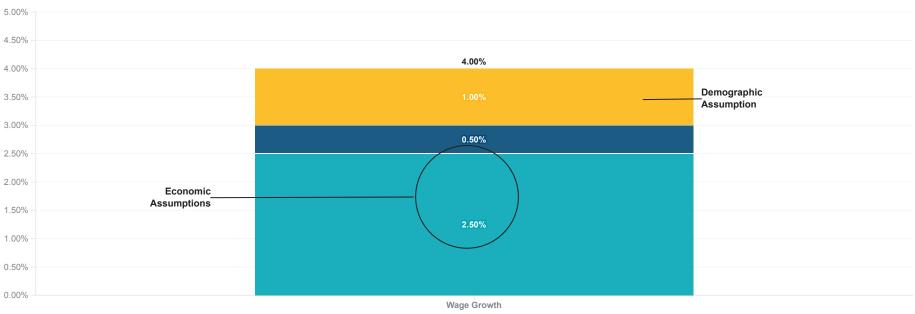




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Salary increases are made of three components: base inflation, plus "real" wage growth (for productivity or other reasons), plus increases in individual pay due to merit, promotion, and longevity. Inflation and real wage growth are considered economic assumptions, while the merit salary increases are considered a demographic assumption.





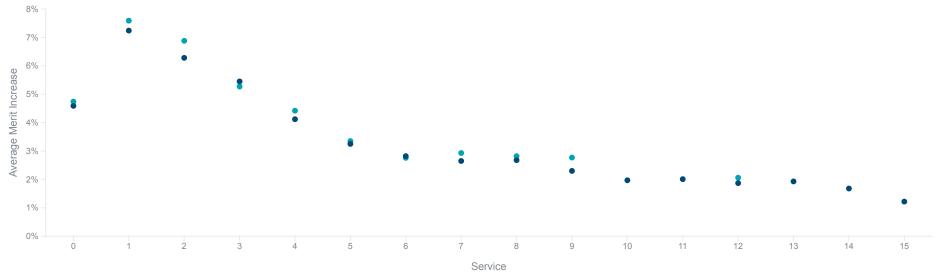




To analyze the merit salary assumption, Segal used a similar approach as for the retirement rates: comparing the average rates of increase at each service level (after backing out the average "base" wage increase). For our analysis, we compared the data from the most recent three-year period (2016-2019), as well as that from the prior experience study (2013-2016).

#### Miscellaneous ▼









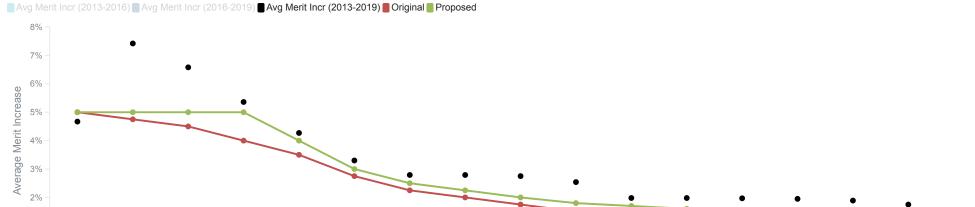
1%

0%

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Based on the combined data, we agree with Segal's recommendations for the Miscellaneous members. However, we recommend continued monitoring of the merit increases in the next experience study. If trends from the last six years continue, we recommend increasing the rates to better align with actual experience.

#### Miscellaneous ▼



Service

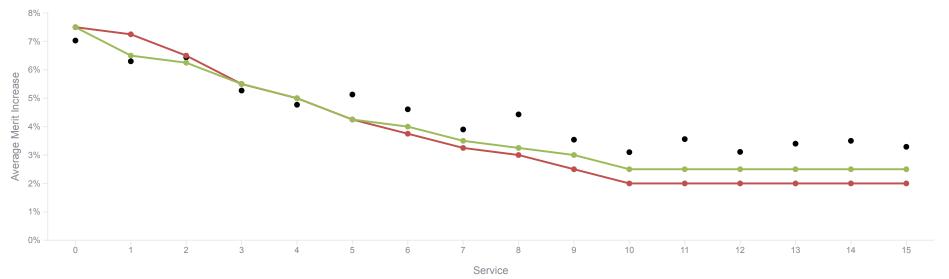






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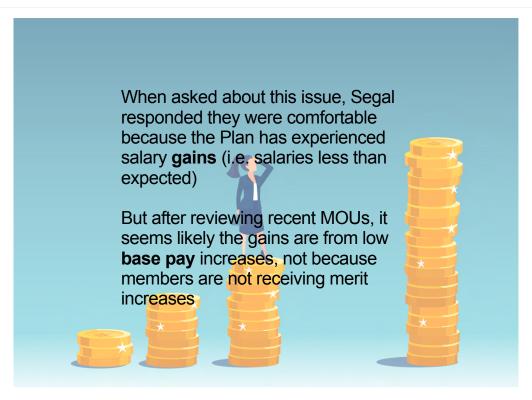


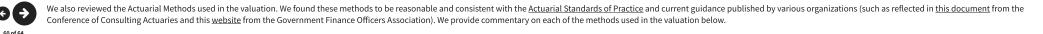






However, there is a discrepancy between the way Segal analyzes the merit assumption versus the way they apply it. Although Segal uses the assumption to project the members' salaries in all **future** years, they do not assume any merit increase in the **current** year salaries compared to las year - they only apply the base wage growth assumption. This is equivalent to assuming no one will receive a step increase or promotion in the current year. We recommend reconsidering this approach in future valuations, though it is not expected to have a significant impact.







#### **Actuarial Cost Method**

Under the Entry Age Normal Cost Method, the Normal Cost is calculated as the amount necessary to fund Member's benefits as a level percentage of total payroll over their projected working lives.

We concur with this methodology. It is a "Model Practice" based on the California Actuarial Advisory Panel (CAAP) and "Best Practice" according to the Government Finance Officers



### **Amortization Policy**

Layered amortization bases over a level percentage of payroll.

The Unfunded Actuarial Liability as of June 30, 2012 is amortized over a closed period of 14 years as of June 30, 2021.

Subsequent closed layers: Gains or losses, assumption or method changes - 20 years; Plan amendments - 15 years; Retirement incentives - 5 years



### Actuarial Value of Plan Assets

AVA is a modified market-related value. Market Value of Assets (MVA) is adjusted to recognize, over a seven-year period, difference between actual investment earnings and the assumed investment return. The AVA is limited to no less than 70% and no more than 130% of MVA.

In our opinion, this AVA method satisfies the Actuarial Standard of Practice No. 44



### **Cost-Sharing Methods**

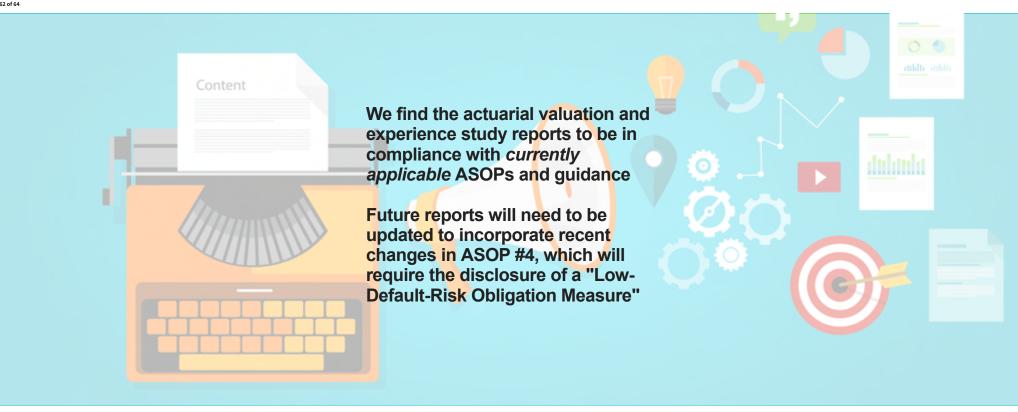
SCERS is a cost-sharing plan, assets of Plan are available to fund benefits of all members. Separate reserves or accounts are not maintained for the Miscellaneous and Safety groups. However with each valuation, Segal tracks and calculates the impact of changes in the UAL for both the Miscellaneous and Safety to develop their UAL payment. Special adjustments are made for the Courts and Districts.











# **SCERS Consulting Team**

Click card for bio or to contact









#### Certification

The purpose of this report is to present the results of the actuarial audit of the SCERS Actuarial Valuation Report dated June 30, 2021 and a review of the Experience Study covering the period from July 1, 2016 through June 30, 2019. This report is for the use of SCERS. In preparing our presentation, we relied on information (some oral and some written) supplied by SCERS and Segal. This information includes, but is not limited to, the Plan provisions, employee data, and financial information. All data, assumptions, methods, and provisions are the same as those outlined in Segal's June 30, 2021 Actuarial Valuation Report. We performed an informal examination of the obvious characteristics of the data for reasonableness and consistency in accordance with Actuarial Standard of Practice No. 23.

Cheiron utilizes ProVal actuarial valuation software leased from Winklevoss Technologies (WinTech) to calculate liabilities and project benefit payments. We have relied on WinTech as the developer of ProVal. We have a basic understanding of ProVal and have used ProVal in accordance with its original intended purpose. We have not identified any material inconsistencies in assumptions or output of ProVal that would affect this valuation.

To the best of our knowledge, this presentation and its contents have been prepared in accordance with generally recognized and accepted actuarial principles and practices which are consistent with the Code of Professional Conduct and applicable Actuarial Standards of Practice set out by the Actuarial Standards Board. Furthermore, as credentialed actuaries, we meet the Qualification Standards of the American Academy of Actuaries to render the opinion contained in this presentation. This presentation does not address any contractual or legal issues. We are not attorneys, and our firm does not provide any legal services or advice.

This presentation was prepared for the SCERS Retirement Board for the purposes described herein. Other users of this presentation are not intended users as defined in the Actuarial Standards of Practice, and Cheiron assumes no duty or liability to any other user.

